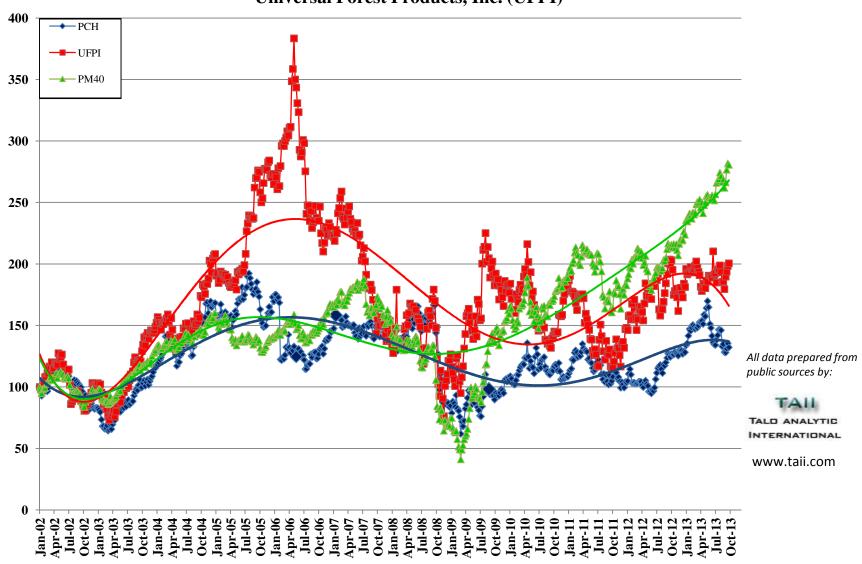


## Disconnected Comparisons 1 Oct 2013 Potlatch Corporation (PCH) and Universal Forest Products, Inc. (UFPI)





## **About the PM40**

PaperMoney has developed this forest industry/pulp and paper stock index for use in gauging the relative health of the overall industry. The index, PM40, contains 40 companies engaged primarily in forestry; pulp and paper manufacturing; converting: and printing. Our criterion for selection is as follows:

- Geographic Limitations--none
- Stock Exchange Listing--must be listed on a US exchange (to eliminate the effects of currency fluctuations). American Depositary Receipts (ADRs) are eligible for inclusion.
- Must be primarily dependent on cellulose in any form for business health. In other words, Kimberly-Clark is included, but Procter & Gamble is not. McGraw Hill is included, but the New York Times is not.
- The PM40 is an equivalent-weight Index, rebalanced quarterly.

The companies comprising the index are:

1. 3M (MMM)	11. Glatfelter (GLT)	21. Mercer International (MERC)	31. SAPPI (SPP)
2. Amcor (AMCRY)	12. Graphic Packaging (GPK)	22. MOD-PAC (MPAC)	32. Schweitzer-Mauduit (SWM)
3. Bemis (BMS)	13. Greif Brothers (GEF)	23. Neenah Paper (NP)	33. Sonoco (SON)
4. Boise (BZ)	14. Hadera Paper Ltd. (HAIPF)	24. Orchids Paper Products Company (TIS)	34. Stora Enso (SEOAY)
5. Brookfield (BIP)	15. International Paper (IP)	25. PCA (PKG)	35. Universal Forest Products, Inc. (UFPI)
6. Cenveo (CVO)	16. KapStone (KS)	26. Potlatch (PCH)	36. UPM Kymmene (UPMKY)
7. Clearwater Paper (CLW)	17. Kimberly-Clark (KMB)	27. Rayonier (RYN)	37. USG (USG)
8. Deltic (DEL)	18. Louisiana Pacific (LPX)	28. Reed-Elsevier (RUK)	38. Verso (VRS)
9. Domtar (UFS)	19. McGraw Hill (MHFI)	29. Rock-Tenn (RKT)	39. Wausau Mosinee (WPP)
10. Fibria Celulose S A (FBR)	20. MeadWestvaco (MWV)	30. RR Donnelly (RRD)	40. Weyerhaeuser (WY)

PaperMoney original material is provided with the intent of stimulating ideas among highly trained, experienced and sophisticated financial managers within the pulp, paper and forest products industry worldwide. PaperMoney relies on published sources for any data used in this material and is not responsible for errors or omissions due to same. This material is expressly not provided for the purpose of investment decisions. Always consult your own advisors before making any investment decisions.

© 2004 - 2013 PaperMoney. All Rights Reserved.